This month, we introduce the pioneers who transport the industry into the future. At top speed and with great precision, these innovators elegantly solve some of our most perplexing problems and create efficiencies we may not have thought possible just a few years ago. With compliance, speed, and service as top priorities for industry professionals, tech firms are collaborating and innovating to offer compliant and streamlined processes, as well as the exact datasets needed for professionals and their clients to make the best decisions. In the following pages, you’ll meet top tech pioneers and learn about what they have to offer.
COMPANY DESCRIPTION: Altisource Portfolio Solutions S.A. (NASDAQ: ASPS) is an integrated service provider and marketplace for the real estate and mortgage industries. Combining operational excellence with a suite of innovative services and technologies, Altisource helps solve the demands of the ever-changing market. Additional information is available at Altisource.com.

BUSINESS LINES, SERVICES, AND PRODUCTS: Leading financial institutions are choosing Altisource Servicer Solutions:*

- REO and Short Sale Asset Management
- Realhome™ Services and Solutions National Brokerage
- Hubzu® Online Real Estate Marketplace
- Granite Risk Management™
- CWCOT and Foreclosure Auction Services
- Springhouse® Valuations
- Field Services and Renovation
- Premium Title™ and Settlement Services
- Equator® Default Servicing Platform

* Several leading financial institutions ranked by U.S. assets use at least one Altisource servicer solution.

WHAT ARE THE KEYS TO YOUR SUCCESS:

- A highly respected leader, Altisource is transforming the way today’s mortgage and real estate marketplaces operate. The company’s suite of scalable systems automates many manual processes and operations, helping you deliver services with greater speed, accuracy, efficiency, and profitability.

WHAT INDUSTRY AWARDS, ACCOLADES, AND MILESTONES HAS YOUR BUSINESS ACHIEVED:

- 2016 Rising Star - Min Alexander
- 2016 IAOP Global Outsourcing 100 (sixth consecutive year)

TOP BENEFITS: HUBZU® ONLINE REAL ESTATE MARKETING PLATFORM

The Hubzu online residential real estate marketplace offers access to 1 million+ buyer and investor registered subscribers across the United States and Puerto Rico. The company’s cutting-edge data management and analytics team helps identify the key drivers to improve sales outcomes. These include buyer demand, buyer bidding behavior, property characteristics and local market conditions, amongst others. Based on these drivers, Hubzu establishes the appropriate marketing strategy and disposition strategy for sellers, which can help decrease timelines, lower holding costs, and improve net execution.

EQUATOR® DEFAULT SERVICING PLATFORM

Equator is one of the industry’s leading default technology platforms, processing over 40 percent of the distressed sales in the industry. The workflow task-based system connects servicers, real estate agents, and vendors in a single environment. The platform can be delivered with embedded best practices or customized to meet servicers’ needs. The platform can also help deliver:

- Scalability to help drive greater efficiency
- Lower operational and capital costs
- Transparent operations
- Controlled information sharing
- Exceptional support and service

WHAT SETS YOU APART FROM YOUR COMPETITORS:

“WHY ALTISOURCE?”

- Financial strength with continuous investment in products, people, and technology
- Proven experience and scale to meet the demands of a diversified client base
- Ability to innovate and create customized solutions to meet client demands by leveraging company-wide capabilities
- Best-in-class performance, customer service, and results
- Infrastructure to create bundled services to solve complex problems

MILESTONES HAS YOUR BUSINESS ACHIEVED:

- 2016 Best in Biz Awards: Most Innovative Service of the Year - Investability
- 2016 MReport Women in Housing - Min Alexander
- 2016 REAL Trends 500 - RHSS
- 2016 Influential Women in Housing - Elisabeth Murphy
- 2016 Rising Star - Min Alexander
- 2016 IAOP Global Outsourcing 100 (sixth consecutive year)
- RHSS top-10, nationally ranked brokerage

1 REALHOME Services and Solutions (RHSS) is the eighth-largest U.S. brokerage by transaction sides in the 2017 REAL Trends ranking.
ASSERO SERVICES, LLC

866.832.1711
Assero24.com

COMPANY DESCRIPTION: Assero Services, LLC (Assero) is a full-service field service company, part of the 24 Companies family. Teams across the country work to manage the entire real estate life cycle from pre-foreclosure to REO field services and asset management. Assero in-house field employees are the “best defense for a better neighborhood.” Assero manages its business from three regional offices in Philadelphia, San Diego, and Miami. Additionally, 15 Field Depots are spread throughout the country in major metropolitan cities to house field operations. Assero works with its in-house crews and over 3500 experienced small and minority-owned businesses to maintain a nationwide coverage network. Visit 24companies.com to learn more.

BUSINESS LINES, SERVICES, AND PRODUCTS: Assero Services LLC is a full service company providing property preservation, maintenance, renovation and repair, inspection, HOA/Tax and utility services, tenant-occupied services, and vacant property registrations. 24 Asset Management Corp. is a full-service management and marketing real estate firm. As a certified Minority Business Enterprise (MBE) the company managed the disposition and sold over 200,000 assets in the past eight years. The company’s well-rounded experience in the industry provides a complete approach to real estate services, which consistently exceed performance expectations that are not just metrics driven, but value focused.

WHAT ARE THE KEYS TO YOUR SUCCESS?: A relentless work ethic and commitment to never stop innovating to achieve measured performance results.

COMPANY HISTORY: Assero Services (formed in 2012) grew out of 24 Asset Management’s field service team (formed in 2007). The team saw the need for field service companies, brokers, and sales to better listen to each other. As the industry has and will continue to evolve, Assero has become an industry leader through closely working with its partners to provide innovative solutions. These solutions provide both Assero and 24 Asset’s clients with a single source for real estate and mortgage field services, and a cost effective solution to the management of homes.

KEY PERSONNEL:
- Lee Mertins, Partner
- Brian Nisbet, Partner
- Eduardo San Roman, Partner
- Greg Seale, Partner
- Jim Hillsman, Managing Partner

WHAT SETS YOU APART FROM YOUR COMPETITORS?: In-house crews doing preservation work and technology. Technology eliminates redundancy and waste. A large part in efficiencies gained are created from continually advancing the technology which drives the operations. Assero’s staff search for wasted efficiencies as opportunities for growth.

WHAT ADDED VALUE DO YOU BRING TO YOUR CLIENTS?: Assero operates by a belief in hard work. “Our clients hire our teams to do the toughest jobs which others cannot do. It is the tough tasks we accomplish each day that make us a value to our clients and gives us the largest sense of accomplishment. If what we did each day was not hard, then we probably did not create any value for our clients,” said Eduardo San Roman, Partner.

RESPONSIVENESS—the ability to address challenging issues with in-house crews when a vendor cannot perform. Assero focused vendor-management creates a granular model at the level of vendor oversight, audits, and ongoing field quality control to meet all of its clients’ goals:

1. Assero will ensure a high standard for preservation and maintenance for properties that preserve and enhance communities;
2. Assero utilizes web and mobile technology, robust communication, and program procedures in such a way that provide clients consistent, accurate real-time access to all property-related information;
3. Assero will work in partnership to preserve property values and maximize clients’ net return;
4. Properties are maintained in a manner that reflects a high standard of care so every property is meeting expectations of the property condition at all times.

KEY FEATURES/BENEFITS: In-house crews, superior technology, and experienced staffing. Assero’s in-field employees experience gives them the ability to develop and implement programs and processes that benefit their clients. Assero training of its real estate professional begins at the street level, where the QC teams spend nearly all their time in the field to provide valuable insight and experiences via its crews and subcontracting partners. A call into the Assero operations center will provide a connection with an educated and dedicated real estate professional who can solve problems, work through difficult situations, and each employee is empowered to make decisions on the fly as the industry is built on the rapid deployment and completion of all required services. These are very valuable assets Assero has been assigned to manage and maintain, and the team takes tremendous pride and work; with an extreme sense of urgency on all of its assignments.

ASSERO SERVICES
**COMPANY DESCRIPTION:** Auction.com is the nation’s leading online real estate transaction marketplace focused exclusively on the sale of bank-owned and foreclosure properties. The company brings a breadth of quality assets to the market, attracting prospective buyers through world-class marketing and leveraging a scalable technology platform to conduct transactions in a transparent, efficient manner.

Auction.com and its parent company, Ten-X, are headquartered in Irvine and Silicon Valley, California, with offices in key markets nationwide. Investors include CapitalG (formerly Google Capital) and Stone Point Capital.

**COMPANY HISTORY:** Auction.com was founded in 2007 by long-time auctioneers and entrepreneurs Jeff Frieden and Rob Friedman, and was originally focused on selling distressed homes via live auction events. In 2008, with a goal of making transactions easier and more transparent for buyers and sellers, they began to leverage internet technology to create what is now the nation’s leading online real estate marketplace. When the foreclosure crisis hit, the company became the go-to resource for sellers looking for a better, faster way to market their distressed assets. The business also expanded into the commercial real estate market in 2009.

Auction.com, which formed parent company Ten-X in early 2016, continues to thrive in today’s marketplace by defining the future of on-site and online auctions, mobile technology, and data science to reach millions of online buyers and represent millions of dollars in liquidity through its proven real estate transaction marketplace.

**NUMBER OF COMPANY EMPLOYEES:** The organization currently has more than 1,000 employees across three business platforms; Ten-X Commercial, Ten-X Homes, and Auction.com.

**GEOGRAPHICAL SCOPE AND COVERAGE AREA:** Auction.com hosts properties throughout the U.S., and has buyers from around the globe.

**KEY PERSONNEL:**
- Tim Morse, CEO and Director, Ten-X
- Jason Allnutt, General Manager, Residential
- Colleen Lambros, Chief Marketing Officer
- Ali Haralson, EVP, Client Management
- Javid Jaberi, EVP, Residential Operations
- Jesse Roth, EVP, Client Management
- Kelly Chapman, SVP, Client Management
- Elan Sherman, SVP, Client Management
- Rob Behrend, SVP, Customer Care

**KEY FEATURES/BENEFITS:** Auction.com delivers a revolutionary approach powered by the integration of disposition programs, an innovative marketing engine, and data intelligence within an auction marketplace. Auction.com empowers sellers to dispose of assets with a robust marketplace efficiently through improved execution, reduced disposition timelines, higher sell-through rates, and the ability to retain occupancy.

**WHAT SETS YOU APART FROM YOUR COMPETITORS:** Whether online or on-site, Auction.com provides access to thousands of distressed properties on a national scale. The unique online platform offers the most extensive volume of distressed residential property listings of any real estate marketplace. Auction.com attracts up to 35x more traffic than the leading competitor and boasts more engaged buyers as well. The company’s customer-centric focus enables its team of experienced professionals to bring the best industry insight and specific-use cases to customers.

**WHAT ADDED VALUE DO YOU BRING TO YOUR CLIENTS:** Customers find the process of selling and buying distressed assets much easier through Auction.com. Unlike traditional methods, Auction.com maximizes the number of investors able to view a property, connecting potential buyers throughout the world to specific properties meeting their criteria. Through Auction.com, sellers are finding their assets being sold sooner thanks to a greater level of interaction between the selling and buying parties. By uniquely leveraging internet and mobile technology, Auction.com helps sellers rid their balance sheets of distressed assets, save in operational and financial costs, and contribute to the stabilization of neighborhoods.

**WHAT ARE THE KEYS TO YOUR SUCCESS:**
The ongoing success of Auction.com is a result of:
- A culture that is sharply focused on being aligned with and committed to the needs of customers and staff;
- Deep industry knowledge enhanced by data science;
- Superior execution stemming from strategic clarity and prioritized investment; and
- Fostering a culture of philanthropy in giving back to organizations and communities nationwide

**WHAT INDUSTRY AWARDS, ACCOLADES, AND MILESTONES HAS YOUR BUSINESS ACHIEVED?**
- Stevie Award for Innovation (2013 and 2015)
- CapitalG (formerly Google Capital) Investment (2014)
- Mobile Excellence Award (2014)
- Unveiled the first real estate Nowcast, which leverages industry, transactional, and Google search data to predict housing market trends as they are occurring—weeks before the release of findings from other benchmark studies (2014)
COMPANY DESCRIPTION: Black Knight Financial Services, Inc. (NYSE: BKFS) is a leading fintech company that delivers high-performance technology, data, and analytics for mortgage and home equity lending and servicing.

Black Knight’s offerings include:

- Technologies that support first mortgages and home equity loans and lines of credit on a single platform, helping to improve transparency, mitigate risk and enhance operational efficiencies
- Data and analytics solutions that help clients identify opportunities and make more informed business decisions
- Powerful business intelligence that provides clients with the ability to fully analyze the trends in their operations, as well as identify the dependencies and predictive factors that may exist across their portfolios
- Professional services to develop strategies that help improve operational performance, reduce costs, and increase customer service and competitiveness

COMPETITIVE ADVANTAGE:

Black Knight’s enterprise solutions support compliance readiness, standardize processes, and enhance operational efficiencies. By delivering innovative, mission-critical solutions, Black Knight helps lenders and servicers with their greatest business challenges: improving efficiency and profitability, and reducing risk.

Black Knight is also committed to upholding applicable regulatory requirements and delivering the solutions that help its clients with government and industry regulations.

KEY FEATURES/BENEFITS:

Black Knight’s LoanSphere® platform integrates all origination, servicing, and default functions with its data and analytics solutions to help clients automate processes, reduce operational costs, and enhance the customer experience.

LoanSphere Claims also includes end-to-end functionality to support all FHA claim types by providing automated capabilities from initiation through reconciliation, helping to streamline the process. The technology systematically creates an FHA claims worksheet for the servicing client to review, certify, sign, and then submit the claim to HUD.

LoanSphere Claims is integrated with other Black Knight default technologies, including LoanSphere Loss MitigationSM, LoanSphere InvoicingSM, LoanSphere ForeclosureSM. It is also integrated with LoanSphere MSPSM, Black Knight’s complete, scalable, end-to-end servicing system used by a majority of the nation’s largest financial institutions to manage servicing processes on a single, comprehensive platform. MSP automates all areas of loan servicing, delivering increased productivity and reducing costs, while helping servicers manage compliance risk.

BUSINESS SCOPE:

Black Knight offers a complete suite of powerful default servicing solutions that include client-configurable, rules-based capabilities with extensive inherent workflow to automate business processes. Its solutions suite supports the entire default servicing lifecycle and includes LoanSphere Loss MitigationSM, LoanSphere BankruptcySM, LoanSphere ForeclosureSM, and LoanSphere InvoicingSM.

To learn more, visit BKFS.com or contact AskBlackKnight@BKFS.com.
CORPORATE PROFILE: CeleritiFinTech, an HCL DXC Technology Company, is a banking software and services company that delivers digital software and services to global banking clients. This innovative enterprise helps banking clients globally extend investments in existing platforms and implement innovative solutions that combine people, technology, process, and services to accelerate growth. CeleritiFinTech (CFT) invests in platform modernization and product functionality enhancements to capitalize on the proven capabilities of both parent companies in addressing the multibillion dollar global banking software market.

KEY PERSONNEL:

- Bart Bailey, Product Owner
- Ted Nurre, Sales Executive
ted.nurre@celeritift.com, 214.213.7179
- Bart Dockery, Client Relationship Director
bart.dockery@celeritift.com, 865.771.0049

KEY FEATURES/BENEFITS:
End-user categories:
- Lender/servicer
- Borrower
- Agent/broker

BUSINESS LINES, SERVICES, AND PRODUCTS:
- Collections
- Loss Mitigation: retention and liquidations
- Workflow
- Letter generation
- Borrower portal
- Real estate agent portal
- Compliance reporting
- Operations real-time reporting

EarlyResolution® is an industry-leading default management solution that includes collections, loss mitigation workflow, retention, liquidations, decisioning, customer service, borrower portal (self service), and compliance. Delivered in Software-as-Service model and accessible over the web, this solution is used by approximately 45 percent of the mortgage industry, including seven of the top 20 mortgage servicers by loan volume.

WHAT SETS YOU APART FROM YOUR COMPETITORS:
What most sets CeleritiFinTech apart is its highly configurable solution that does not require code changes and helps servicers keep pace with regulatory changes faster than legacy or competing solutions. The company’s solution drives the workload in the most efficient manner and allows for productivity gains through better utilization of staff, instantaneous file access, elimination of paper processing, and automating or eliminating most manual processes. Decisioning times on average are cut by 20 percent and underwriters see about a 30 percent improvement in the number of loans serviced.

“With the right processes and technology in place, loan servicing organizations can not only comply with new regulations, but they can reduce their loss mitigation costs by as much as 20 percent. When it comes to the technology itself, the solution should be easy to use and highly configurable. Otherwise, the effort associated with adapting to regulatory changes and user demands will continue to affect the bottom line.”

WHAT ARE THE KEYS TO YOUR SUCCESS:

“The days of creating your own special loss mitigation processes are over. Now it’s all about compliance and managing costs. Sometimes a fresh set of eyes can uncover major savings through process and technology improvements. CFT has supported lenders for more than 30 years, and CFT’s EarlyResolution® software is being used by the nation’s largest mortgage servicers to manage millions of defaulted loans. All of these firms are highly focused on process improvement. The icing on the cake is an optimized user experience. Borrowers are stressed. Servicers are overwhelmed. The easier it is to do business, the more business you’ll get. And you’ll process it with less effort and lower costs.”

– Bart Bailey,
Product Manager-Lending, CeleritiFinTech
CORPORATE PROFILE: Clarifire is a privately held woman-owned corporation headquartered in the U.S. that provides SOC 2 Type II-compliant (in all five Trust Principles) SaaS (Software as a Service) business-process automation technology and workflow expertise to the financial services and healthcare industries. Clarifire's technology, CLARIFIRE®, automates business processes. The technology is front end configurable and delivers processes that are easily changed without hard-coded solutions. The application can be used on a desktop, tablet, or mobile device.

COMPETITIVE ADVANTAGE:
- Front-end configurability/flexibility. Power users—not programmers—can quickly make updates to processes, which allows for fast changes and fast implementation timelines.
- Multipoint solution. Use CLARIFIRE for default today and origination tomorrow.
- Continued modernization. Clarifire continues to modernize the CLARIFIRE user experience, providing cutting edge, easy-to-use mobile technology. Through the anticipation of industry needs, Clarifire is launching MY MOD this summer as an extension to its CLARIFIRE CALCULATOR. MY MOD empowers a servicer to model workout options, loan terms, and payment amounts for a borrower while still having all of the benefits of the modification process being tracked in the CLARIFIRE application.

ADDED VALUE TO CLIENTS:
Significant lift and increased customer satisfaction are being experienced as a result of Clarifire's industry and workflow expertise. Here are just a few proven results reported by Clarifire clients:
- Increased productivity of 400% without hiring additional staff while realizing a 25 percent decrease in cost per loan.
- Allowed 100 percent CFPB and SPOC compliance.
- Decreased loss mitigation cycle time from 28 days to 12.
- Reduced the number of emails and follow-up communications by 80 percent.

INDUSTRY AWARDS, ACCOLADES, AND MILESTONES:
- Named one of the Top 500 Cloud Applications Vendors by the publication Apps Run the Cloud.
- Selected as one of the most-innovative technology companies in housing by a leading association.
- Chosen to present at a leading association's 2017 Tech Showcase.

KEY PERSONNEL:
- Jane Mason, CEO
- Alan Bratton, President
- Stanley Kruk, VP of IT Operations
- Melissa Myers, VP of Business Solutions
- Lauren Walling, VP of Sales

STAFFING: 90+ employees

COMPANY HISTORY: In 2005, Clarifire, fka as eMASON Inc., entered the financial services market, and its success enabled its clients to have a workflow solution to the economic crisis and regulatory changes. Its workflow automation software, CLARIFIRE, met this need by providing business process automation that is front end configurable, allowing for fast changes. Clients use CLARIFIRE for all types of workflow today and continue to add on and change how they do business.

BUSINESS LINES, SERVICES, AND PRODUCTS:
The financial services industry needs CLARIFIRE software to automate lenders' and servicers' processes in accordance with their own business rules, while launching configurable, multilayered, related workflow that is agnostic. It doesn't matter if you are managing post-closing activities, corporate advance reconciliations, CFPB compliance, customer service escalations or end-to-end loan servicing. CLARIFIRE automates and streamlines your processes. The latest focus in the industry is on serving the customer and today's technology is constantly changing how businesses communicate with the customer. CLARIFIRE COMMUNITY® brings the customer into your operational processes and allows for bi-directional, real-time communication. Through this secure portal, customers can ask questions, submit requests and upload the information necessary to move their process forward from their computer, tablet and mobile device. With one click a borrower can launch workflow, therefore gaining your organization operational efficiencies automatically.

KEY FEATURES/BENEFITS:
- Configurability—CLARIFIRE delivers workflow with processes that are easily changed without hard-coded solutions or IT teams, saving time and money.
- Efficiency—CLARIFIRE creates efficiencies through a multidirectional push-pull of data with omnipotent views across the servicing continuum in one view complete with milestones. Speed to Market and Scalability—CLARIFIRE's existing processes, configuration options, interoperability, and expertise offer rapid implementation solutions when you want it and not just when you have to have it.
- Accessibility—As a SaaS model with zero footprint, the Clarifire Private Cloud is web based software delivered to you seamlessly.
- Innovation—Benefit from an industry agnostic application that bridges the gaps among siloed processes, departments, third-party partners, and technologies.
- Reporting—Live dashboards, ad-hoc reporting, and pre-defined reports are all available within CLARIFIRE, allowing you to analyze and measure your data however it suits the needs of your business.
CORPORATE PROFILE: Clarocity develops next-generation valuation products and platform technologies for the banking and lending industries.

The story of the company says it all:

“Clarocity was born out of its desire to challenge conventional wisdom about residential real estate valuations. The company believed that taking a fresh approach to valuation meant more than just designing stunning new valuation reports. It meant starting from the ground up and building a foundation that would launch an entirely new wave of products and solutions. Leveraging new concepts like collaborative valuation required the company to develop innovative solutions that would efficiently engage thousands of vendors to work in concert in creating and delivering real estate valuations. Clarocity knew right away that it had gone beyond just changing the real estate valuation market. Clarocity reinvented it.”

COMPANY HISTORY: Clarocity was born in 2016 out of the merger between Valuation Vision and Zaio Corporation. Its base technologies were born out of Valuation Vision, which was founded in 2011.

BUSINESS LINES, SERVICES, AND PRODUCTS: Clarocity offers valuation products and platform technologies for the mortgage and capital markets industry. The company licenses its products and technology to select strategic partners.

Technologies available for licensing include:
- MarketValue Pro (MVP) appraisal report
- BPOMerge multiopinion BPO
- Appraisal quality compliance (AQC) review report
- Clarocity valuation management platform

COMPETITIVE ADVANTAGE: Clarocity believes in a design-driven approach to developing client solutions. The company understands that a client-intimate approach to technology leads to innovative solutions unlike any of its competitors.

KEY PERSONNEL:
- Shane Copeland, CEO
- Ernie Durbin, Chief Valuation Officer
- Dave Guebert, CFO
- Bill Mohler, Chief Product Officer
- Zan James, COO

STAFFING: 25-50 employees

CORPORATE INFORMATION:
3115 Melrose Drive, Suite 130
Carlsbad, CA 92010

KEYS TO SUCCESS: Clarocity believes a key to its success is the tremendous amount of creativity the company brings to every client discussion. The company places a strong emphasis on ideation and execution to ensure that its products and technology continue to set new standards. Clarocity is passionate about delivering solutions that delights its customers and redefines what was thought possible.

STRATEGIES AND GOALS FOR THE COMING YEAR: This is the year of “next.” Clarocity believes that there are huge shifts in the lending industry, and that next-generation solutions will support their clients’ success. The company believes that the reliance on traditional appraisal will continue to shift to alternative solutions that provide credible results and manage risks.

INDUSTRY AWARDS, ACCOLADES, AND MILESTONES: Named to the 2017 Tech List by a leading industry publication.

SPECIALTY, EXPERTISE, AND QUALITY CONTROL INITIATIVES: Clarocity’s specialty is delivering the technology that drives valuation services. Its software goes through rigorous real-world testing in the company’s own valuation services labs.

ADDED VALUE TO CLIENTS: The company enjoys delighting customers by solving their biggest valuation challenges. Clarocity’s clients can’t always see the solutions, so the company believes it is responsible for delivering innovative technologies that redefine what clients thought possible.

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CYPREXX SERVICES, LLC
800.516.6348
Cyprexx.com

COMPANY DESCRIPTION: Cyprexx Services, LLC is a leading national field service company providing property preservation, maintenance, repair, inspection, tenant-occupied services, vacant property registrations, and additional services to some of the largest servicers, financial institutions, government-sponsored enterprises, asset management companies, and brokers. Cyprexx’s core competency in vendor management coupled with its proprietary technology platform position the company to effectively scale its solutions to each client’s needs.

REGULATORY COMPLIANCE: Cyprexx monitors changes in regulations through multiple sources and maintains compliance with municipal code changes, property registrations, and other areas affecting the preservation and servicing industry.

BUSINESS LINES, SERVICES, AND PRODUCTS:
» Inspections
» Property preservation
» Repairs
» Maintenance
» REO initial services and maintenance
» Utility management
» HUD conveyance preparation
» VPR
» Invisiboard clear boarding
» RailKit systems
» Access management system (coming soon)

KEY PERSONNEL:
» Ed Mullen, CEO
» Tony Maher, Director of Business Development
» Te Leone, Director of Pre-foreclosure Services
» Mike Lawler, Director of Repairs
» Adam Palmer, Director of REO Services

NUMBER OF COMPANY EMPLOYEES: 360

GEOGRAPHICAL SCOPE AND COVERAGE AREA: United States, Puerto Rico, Guam

COMPANY HISTORY: The owners of Cyprexx were homebuilders prior to entering the field services industry. Because of the founders’ knowledge in homebuilding, Cyprexx has a foundation in managing repairs. Cyprexx has grown to offer all aspects of field service and has a reputation for standing behind the work performed. With more than 20 years of experience in the industry, it brings comprehensive solutions and ease of doing business to our clients.

KEY FEATURES/BENEFITS:
» Full-service default provider
» More than 20 years of experience
» Customer service focused
» New product innovator
» Proprietary technology-flexible solutions
» Ease of doing business

WHAT SETS YOU APART FROM YOUR COMPETITORS? In addition to providing excellent service in the property preservation space, Cyprexx is continuously looking and bringing innovative products to market. Invisiboard was introduced in 2014 as an alternative to plywood boarding and its Patented Installation system is flexible to various boarding conditions and not visible from a street view, adding to its impact in helping to reduce neighborhood blight.

RailKit is a self-assembly, finished aluminum safety rail introduced in 2015. It is helping to reduce neighborhood blight by offering an attractive alternative to the various, and often unsightly, wooden handmade models currently in the field.

New Product: Cyprexx has partnered with Prempoint Inc. to bring to market a Bluetooth Lock and Access Management System. Prempoint Inc. is an Internet of Things (IoT) company changing the way people share and access connected technologies.

This system solution uses an APP and Bluetooth lock that replaces traditional locks. No more key issues.

The App’s reporting and tracking capability enables access control of vendors servicing a property. It also eliminates a rekey when the property is sold.

The strength of this technology is it controls who enters a property, when they are there and reports how long they were in the property.

The technology will facilitate interaction with vendor background information, ensuring a vendor is in compliance every time they enter a property.

The competitive edge in today’s marketplace is full access control of property, the elimination of keys, and all of the issues and risks associated with key access. Vendor access can be remotely added and deleted.

This product is in field trials and will be available in the summer of 2017.

Some of the major pain points in managing property access are:
» Not knowing the who, when, what, and how long vendors are at a property.
» Lost or copied keys that incur rekey costs and security concerns.
» Travel time and costs for agents to allow prospective buyers into a property.

The competitive edge Cyprexx and Prempoint bring with this technology is:
» All-in-one access: resident, showings, and vendor maintenance
» Simple to manage: Prempoint and a Cyprexx smart lock . . . that’s it!
» Support for smart cards as a secondary access credential
» Patent-pending “Social Access Control System”
COMPANY DESCRIPTION: DataVerify® offers a single-source platform for data verification, workflow automation, fraud prevention, and compliance assistance. With clients that include top lenders and government agencies, DataVerify assists in the real estate loan origination process to:

» Identify and authenticate the borrower and all participants in the loan transaction
» Verify the information supplied by borrowers on their loan application
» Validate the value of the property to be purchased or refinanced
» Streamline the loan review process by incorporating multiple tasks into one state-of-the-art system

DataVerify’s comprehensive data verification process compares information related to the borrower across multiple data sources to corroborate borrower-supplied data or alert you when variances occur.

COMPANY HISTORY: DataVerify is part of the CBC Companies family of businesses. CBC Companies, a privately held organization headquartered in Columbus, Ohio, and established in 1948, provides risk management, verification, credit reporting, resident screening, and loan application-processing software services to customers in business and government.

REGULATORY COMPLIANCE: DataVerify helps address many of the required regulatory processes, including the management of industry watch lists for all parties involved in the loan by flagging involvement by sanctioned individuals. DataVerify also validates many of the data points in the loan origination system, including applicant identity and all name variations thereby, helping to meet Know Your Customer mandates.

KEY FEATURES/BENEFITS:

- Comprehensive data aggregation
  » Eliminates lender's cost and requirement to integrate and maintain connections with numerous data sources

- Utilize data to help direct decisions
  » Ensures consistent underwriting processes and procedures
  » Reduces training and risk

- Borrower and associated application data updated throughout the application process
  » Reduces risk associated with changes in borrower and application data that occurs after the initial application date
  » Ensures compliance with GSEs’ loan quality initiative

- An authorized Direct Report Supplier for Fannie Mae’s Desktop Underwriter® validation service - a component of Day 1 Certainty
  » Fannie Mae provides lender relief from certain representations and warranties on key aspects of the loan origination process supplied by DataVerify.

- System flexibility to set up multiple configurations across multiple lender business channels in one system

- Access to unique data sources
  » These data sources are essential in underwriting and without DataVerify are sourced and reviewed at a cost higher than sourced via DataVerify

- What added value do you bring to your clients?
  » The DataVerify platform streamlines the lending process by creating numerous efficiencies while mitigating risk
  » Single point of integration to multiple services used by lender
  » An authorized Direct Report Supplier for Fannie Mae’s Desktop Underwriter® validation service - a component of Day 1 Certainty
  » Lower data acquisition costs which translates into lower processing costs for lenders

- What are the keys to your success?
  » Technology
  » Data
  » People
  » Resources
  » Leadership

- What industry awards, accolades, and milestones has your business achieved?
  Finalist for Technology Vendor of the Year in a leading industry publication
CORPORATE PROFILE: DocMagic is the leading provider of fully compliant loan document preparation, compliance, and eDelivery solutions for the mortgage industry.

BUSINESS LINES, SERVICES, AND PRODUCTS: DocMagic has been a leader in the management and delivery of compliant document packages for lenders for more than 25 years. The company has expanded its offerings over the years to provide a full range of compliance and eMortgage services. Today, the company offers document management, compliance, eSign, and other eMortgage services, including SmartClose™, a collaborative closing portal for TRID compliance. In addition, the company has a complete investor delivery service.

PRODUCT SOLUTIONS: The company’s flagship product is DocMagic, an offering that consists of the people, the systems, and the technology to answer all the lender’s mortgage document needs. It offers:
- Seamless integration with leading LOSs
- Free predatory lending and compliance auditing
- In-house legal and compliance experts
- Fully compliant eDisclosure delivery
- Free setup and integration services
- Integrated flood zone determinations
- DocMagic’s revolutionary eSign technology
- Comprehensive Compliance Guarantee

KEY FEATURES/BENEFITS: DocMagic is specifically designed to keep lenders in full compliance with all state and federal regulations. Along with access to in-house legal and compliance specialists, lenders have access to DocMagic’s compliance website, Compliance-Edge, which contains a wealth of information from legal analysis to news and resources. DocMagic’s sophisticated technology delivers a unique combination of speed, ease, and accuracy that saves the lender time and money, keeping originators well ahead of their competition.

COMPETITIVE ADVANTAGE: DocMagic’s team sets it apart. Everything the company has accomplished has been the product of a dedicated group of mortgage professionals, technology experts, and compliance experts. A culture of fantastic customer service ties them all together. Many of its employees have been with the company for more than 20 years. Few firms can claim that.

STAFFING: More than 79 employees

COMPANY HISTORY: Founded in 1988 by current CEO Dominic Iannitti, DocMagic Inc. is the largest loan document production company in the U.S. Since its introduction, DocMagic’s flagship product DocMagic has revolutionized the mortgage document industry. Through the years, this company has consistently developed award-winning solutions and technology to make clients more productive, promote operational efficiency, and mitigate compliance risk.

In the last two years, DocMagic has introduced SmartCLOSE and Total eClose™, bringing together all of the components necessary to facilitate a completely paperless digital closing.

DELIVERY PLATFORM: DocMagic can deliver its service in any way the lender requires, though most users use either DocMagic Online or DocMagic Direct through their loan origination system of choice.

ADDED VALUE TO CLIENTS: DocMagic’s guaranteed compliance solutions are likely what clients value most. Regulations at multiple levels have proven too difficult for lenders to track. The company’s compliance solutions are a lifesaver for lenders. The fact that they are bundled so tightly with its document solutions makes DocMagic a one-stop shop for top originators.

KEY PERSONNEL:
- Dominic Iannitti, CEO
- Tim Anderson, Director of eServices
- Susan Iannitti, Director of Advertising
- Michael Morford, Director of Product Development
- Steve Ribultan, Director of Business Development

Any lender who has worked with a member of DocMagic’s staff knows the value the company brings. It’s a source of great pride within the company and a high barrier to entry for any challenger.

INDUSTRY AWARDS, ACCOLADES, AND MILESTONES:
- DocMagic’s SmartCLOSE TRID Solution was awarded the MISMO Software Certification for TRID Compliance.
- DocMagic continually maintains SSAE-16 Certification.
- Total eClose™ achieved industry’s first true eClosing in 2016.
Exceleras is a leading provider of default software solutions for banks, servicers, subservicers, capital market groups, and other mortgage and real estate industry professionals. Located in Glencoe, Illinois, and established in 2006, Exceleras has become one of the industry’s fastest-growing firms in the U.S. Exceleras manages real estate transactions nationwide with a network of preferred partners supplying best-in-class services.

Competitive Advantage: Exceleras uses a true consultative approach to product development and customer service, resulting in an invaluable solution that is intuitive, flexible, and comprehensive across multiple client types. From real estate sales and management to software development, Exceleras combines industry experience that translates directly into products that expedite client processes, ensure compliance, and reduce loss severity.

Business Lines, Services, and Products:

- DispoSolutions is an advanced default property disposition tool that offers unparalleled workflow and process customization for real estate portfolios of any size. Its robust task-based system enhances communication between all parties involved in a transaction.
- ValueSolutions provides an all-inclusive valuation platform that is simple to use and entirely flexible. ValueSolutions fosters better communication between parties and provides accurate information, as well as unique benefits such as automated vendor payments.
- Preforeclosure management is a platform that provides the banker, investor, or servicer the ability to track all tasks associated with preservation or valuation, monitoring them all in one platform.
- ClearView allows buyer’s agents and listing agents to submit offers directly to a bank or servicer instead of restricting sales through the listing agent. Sellers gain visibility to all offer traffic, resulting in more offers, less fraud, and shortened market time.
- Consumer property search allows buyers of real estate nationwide to visit one online location for access to a multitude of listing agents and sellers. Vendor Management provides customers with the ability to search a nationwide database of agents, attorneys, title and settlement companies, and contractors. Auction management provides streamlined auctions, direct from the DispoSolutions dashboard. For properties that are not selling effectively through traditional means in their local markets, this gives sellers an opportunity to reach an established, nationwide group of real estate investor buyers with no fees.

“Banks, mortgage lenders, servicers, investors, and community-based organizations are all finding it necessary to better manage their real estate assets. Our software gives them the power to do more. Our ability to provide customized software through a consultative and collaborative process is making us an ideal partner for these real estate owners.”

—Michael Harris, President and CEO
ISGN CORPORATION
860.656.7550
ISGN.com

COMPANY DESCRIPTION: ISGN delivers smart loan solutions built for customer success. They are a leading company focused solely on technology product solutions for the U.S. residential mortgage marketplace with some of the largest servicers in the industry using their technology to power their business. ISGN’s SaaS solutions are designed to automate workflow, manage risk, drive a high ROI through faster value realization, and also enhance borrower satisfaction. ISGN’s technologies also tie in comprehensive functionality for each of their products and strong product roadmaps that innovate on the product continuously. ISGN’s solutions deliver real time processing, robust system architecture, high on demand scalability as well as data and analytics. The ISGN team is focused on risk mitigation and compliance, provides implementations tailored specifically for their customers and dedicated product support. ISGN’s feature rich products, which are priced in-line with the size of each business served are developed and supported by top mortgage professionals and technology experts. Through this combination of powerful technology, value, and expertise ISGN is able to offer solutions that are unparalleled in the marketplace.

BUSINESS LINES, SERVICES, AND PRODUCTS:
- LoanDynamix® – A proven core loan servicing system.
- Tempo® – A powerful default management system.
- Total Loan Servicing Tech – Direct integration between loan servicing and default management platforms.
- LoanMomentum® – An industry leading construction loan servicing system.
- Gators® – A trusted vendor management and settlement services system.

REGULATORY COMPLIANCE: ISGN manages regulatory compliance through a dedicated team, which proactively monitors and evaluates updates to ensure that all applicable technology solutions align to the ever changing requirements for compliance.

WHAT SETS YOU APART FROM YOUR COMPETITORS:
- Top-down corporate strategy linearly focused on the advancement of mortgage servicing technology solutions.
- Strong technology architecture that allows for fast, scalable and secure technology solutions.
- Features such as real time processing, loan number scalability, life of loan tracking along with functionally rich modules.
- A price structure, for feature rich products, that is in-line with the size of each individual business.

WHAT ADDED VALUE DO YOU BRING TO YOUR CLIENTS: With the sole focus on servicing loan technology, ISGN has dedicated resources to enhance systems and continuously provide solutions that help to decrease cost, increase quality, and enhance borrower satisfaction.

ISGN® Smart Loan Solutions Built for Your Success

KEY PERSONNEL:
- Don Gaspar, CTO
- Christopher Anderson, EVP of Sales
- Destinee Pratt, SVP, Servicing Technology Products
- Robert Martin, Director-Technology Default Servicing
- Cindy Walton, VP, Client Relationships

NUMBER OF COMPANY EMPLOYEES: 254

GEOGRAPHICAL SCOPE AND COVERAGE AREA:
U.S. mortgage and loan industry

COMPANY HISTORY: As a leading provider of loan technology, ISGN industry experts, have spent more than 25 years developing technologies for the U.S. mortgage market. In May of 2016 ISGN Corporation completed the sale of its business unit (now named ISGN Solutions) which performs business process outsourcing (BPO) services to Firstsource Group USA, Inc.

KEY FEATURES/BENEFITS:
SAAS ARCHITECTURE
ISGN’s SaaS model solutions are easily accessible from any browser, can be configured to meet client’s needs, and provide real time processing. ISGN installs, hosts, and automatically updates all of their SaaS solutions for customers.

INTEGRATION
ISGN provides unique value to customers via a total loan serving technology that provides integration between ISGN’s default and loan servicing platforms. This direct integration produces a single view of the borrower and loan thereby reducing data integrity issues and time spent transferring information between systems, which can also help mitigate potential loan losses.

VALUE
Default servicing clients may use ISGN’s technologies to reduce costs and mitigate risks with integrated solutions that centralize default case management in a common interface. Leveraging top-down dashboards, functional queues, real-time communication and system configurations, default servicing managers can align the solutions to their operations, manage changes to regulatory updates, and maximize loans per associate.

COMPLIANCE FOCUS
ISGN is geared towards compliance to adhere to investor and government regulations. The compliance team is constantly working to stay up to date on all regulations for customer benefit.

WHAT ARE THE KEYS TO YOUR SUCCESS:
ISGN has a team, with decades of servicing and software development experience, which is focused on understanding client needs and is able to translate those needs into solutions that result in significant value for organizations served.

WHAT INDUSTRY AWARDS, ACCOLADES, AND MILESTONES HAS YOUR BUSINESS ACHIEVED:
ISGN® has been named for the third consecutive year to the TECH100™ list of most innovative technology companies in the housing industry.
COMPANY DESCRIPTION: Whether you are ready to digitize your business processes for the first time or enhance and scale your legacy solutions—both internal and external—within a single cohesive ecosystem, OrangeGrid has the industry experts and unique no-code technology solutions necessary to empower incremental productivity lift without the risk of crippling your ability to conduct business as usual. The result is a robust and highly configurable framework delivering today’s requirements with same-day configuration agility for needs of tomorrow.

OrangeGrid enables business leaders to achieve quick technology wins, reduce migration risks, manage costs, and returns leadership time toward tackling market—not technology—challenges.

BUSINESS LINES, SERVICES, AND PRODUCTS:
Consolidate applications
» Roll several applications into one environment
» Get internal and external systems ‘talking’ within a single cohesive ecosystem
» Cut cost and time to market

Build new applications
» Build it your way without compromise
» Meet precise workflow requirements
» Eliminate software development delays

Connect applications
» Work in a single environment
» Gain configurable and reusable modules
» Multiple applications communicating in harmony

Digitize workflow processes
» Automated workflow with built-in rules and roles
» Interactive dashboards with key identifiers and filters
» Connect digitally with customers and third parties

KEY FEATURES/BENEFITS
Features:
» Workflows and tasks
» Interactive dashboards
» Instant data fields
» Form templates
» Same-day implementation of both simple and complex business rules
» API Integrations

Benefits:
» Reduce time to market
» Optimize workflow efficiencies
» Lower costs
» Increase effectiveness

WHAT SETS YOU APART FROM YOUR COMPETITORS:
OrangeGrid’s architecture was designed to eliminate traditional software development life cycles (SDLC). All software providers and IT units develop applications utilizing an extensive SDLC, which can delay time to market and incur enormous costs. OrangeGrid’s unique architecture puts the business unit in the driver seat by providing a professional services team that digitizes the ultimate business process through a set of UI tools. The result moves the completed product to market within days instead of months and years.

WHAT ADDED VALUE DO YOU BRING TO YOUR CLIENTS:
OrangeGrid believes a great process is only enhanced with great software tools. A poor process can be devastating when enhanced by the same tool. OrangeGrid’s professional services team provides suggestive process changes when incorporating our solution. Their customers find that processes can often be simplified when applying the correct tools.

» Well-versed in the financial services industry, terminology, and compliance needs
» Experts in digitized workflow analysis and design
» Experienced business analysts and project managers
» 24-hour support and systems service

KEY PERSONNEL:
» Todd Mobraten, Founder & CEO
» Dustin Sauter, Co-Founder & CIO
» Brian Johns, SVP, Business Development
» Larry Bird, EVP, Client Engagement
» Adam Fitch, Chief Marketing Officer

NUMBER OF COMPANY EMPLOYEES: 42

COMPANY HISTORY: OrangeGrid is the vision of two competing fintech pioneers who joined forces and set out to disrupt the financial services industry with the introduction of a revolutionary no-code workflow application for business process improvement.

OrangeGrid has since built a team of the very best technologists and financial services process experts, who are capable of quickly understanding and automating even the most complicated business process rules, policies, and procedures.

GEOGRAPHICAL SCOPE AND COVERAGE AREA
Serving the financial services industry nationwide.
COMPANY DESCRIPTION: Property Pres Wizard offers full service default property management software for the mortgage field service industry. Property Pres Wizard works well for the entire supply chain, from the servicer all the way to the contractor performing work on the property. The client can manage the property through a vast array of features that include tracking property history, issuing new orders, setting recurring orders, tracking violations, damages, and much more.

BUSINESS LINES, SERVICES, AND PRODUCTS:
» PPW Total Cloud
» PPW Premium Cloud (coming soon)
» PPW Enterprise Solution
» PPW Mobile Application

GEOGRAPHICAL SCOPE AND COVERAGE AREA
Coverage is primarily the United States, Guam, Puerto Rico, and any other U.S. territory. The system, however, can be used anywhere in the world where an internet connection exists.

KEY FEATURES/BENEFITS
» Mobile technology
» Remote access
» Web access
» Accounting
» Vendor management
» Client management
» Photo management
» Dynamic form builder
» Dynamic reporting
» World class support

WHAT ADDED VALUE DO YOU BRING TO YOUR CLIENTS: Property Pres Wizard gives clients a premier web based property management solution. Their cloud based system offers cutting edge technology that helps keep clients automated, compliant, and relevant for years to come.

WHAT ARE THE KEYS TO YOUR SUCCESS?
» The many years of experience that they have being vendors in the field.
» The expertise in integrations
» Their feature sets are based off of customer requests and demands
» Six hundred-plus organizations and over 16,000 individual users leverage their software, ranging from the servicer to the field vendor and everyone in between.

WHAT SETS YOU APART FROM YOUR COMPETITORS: Property Pres Wizard is more than a software company—staff is comprised of a diverse group of mortgage fields services professionals. They have worked with our customers to develop the premier management tool in the industry. All of the features offered through Property Pres Wizard have come from their combined personal experience and customer suggestions. They do not view clients as customers but as partners. They work together towards combined success.

“Property Pres Wizard allows you to upgrade your technology, increase efficiencies, and focus on what’s important to you... the asset.”

–Bob Whelan, President, Property Pres Wizard
COMPANY DESCRIPTION: Founded in 2003 and headquartered in Rancho Santa Margarita, California, Quandis is a leading provider of default management mortgage technology solutions. The company provides a variety of modular, 100 percent web-based applications that automate key areas and workflows of the default process. Quandis’ solutions include foreclosure automation, comprehensive default management, valuations systems, collections systems, compliance management, bankruptcy status searches, military search services, short sale portals, skip tracing systems, and also custom application development. Quandis’ solutions integrate tightly with back-office mortgage servicing systems, valuation providers, attorney case management systems (CMS), proprietary platforms, and other third-party solutions.

END-USER CATEGORIES:
» Lender/servicer
» Outsourcer
» Agent/broker
» Attorney
» Service provider

DELIVERY PLATFORM: Quandis’ solutions are 100% web-based and delivered on a software-as-a-services (SaaS) basis. The majority of clients host in the Cloud with a few select large organizations electing for a self-hosted option.

BUSINESS LINES, SERVICES, AND PRODUCTS:
Quandis Business Objects (QBO) - a highly configurable business process management platform that contains a sophisticated rules engine and an integrated suite of web services for managing operations, complex workflows, and custom business solutions.
Quandis Default Management (QDM) - a purely browser-based application that provides for effective, compliant management of default processes throughout the lifecycle of the loan, including collections, loan modifications, short sales, deeds in lieu, foreclosure, bankruptcy, REO, and more.
Quandis Valuation Fulfillment System (QVS) - a solution that allows organizations to efficiently manage the placement, receipt, distribution, and delivery of valuation orders for brokers and appraisers.
Quandis Military Search (QMS) - a very granular real-time data search service for Servicemembers Civil Relief Act (SCRA) compliance that provides a cost-effective, extremely accurate identification and verification of active duty servicemembers in the Department of Defense’s database to ensure ongoing compliance adherence at all times.
Quandis Military Lending Act (QMLA) - a service that offers a cost-effective, real-time, all-in-one verification of “Covered Borrowers” with the Department of Defense as defined by the Military Lending Act (MLA), which is a new compliance requirement that protects servicemembers.
Quandis Court Connect (GCC) - a service that automates the monitoring of state courts for desired case activity, providing immediate notifications when any activity occurs for any type of court filings and legal actions for default servicing needs.
Quandis Pacer Bankruptcy (QPB) - a seamless integration with Pacer for bankruptcy searches, providing a real-time web services interface to the U.S. bankruptcy court system.

KEY FEATURES/BENEFITS:
Quandis’ default management software solutions suite tailors to clients’ individual needs and helps them manage the ever-changing dynamics and complexities of default servicing in the mortgage industry. The company’s wide range of modular, as well as end-to-end solutions effectively address many different challenges and pain points. Enterprise-wide processes, procedures, and workflows can easily be automated using the Quandis Business Objects (QBO) business process management capability that is driven by its highly configurable, flexible, and scalable business rules engine, which accompanies an easy-to-use interface designed specifically for power users. Everything from enhanced compliance to lower costs, resource reduction/reallocation, greater productivity, risk mitigation, increased revenue, and newfound default servicing operational efficiencies is realized by clients. In addition, Quandis’ Data Services Division is adept at integrating with servicing platforms, default attorney software, legacy applications, and many other third-party systems and services.

CLIENT PROFILE:
» Quandis caters to small, medium, and large size organizations. Clients range from servicers to foreclosure attorneys, lenders, banks, investors, valuation companies, skip tracing companies, collection companies, GSEs, and third party outsourcers.
RES.NET
800.760.7036
RES.NET

COMPANY DESCRIPTION: RES.NET is a leader in today’s real estate technology and offers an all-encompassing servicer technology suite, including REO, Loss Mitigation, Valuation, and PropertyCure enterprise applications for the mortgage banking industry. By integrating enterprise features such as tasking, messaging, reporting, and document sharing with flexible customization offerings, RES.NET provides the industry with the efficiency and transparency needed to succeed in today’s real estate environment.

BUSINESS LINES, SERVICES, AND PRODUCTS
» Servicer Suite of Solutions: REO, Loss Mit, Valuation, and PropertyCure Data Portals
» integrated third-party partners
» System of record interface
» Customizable document and data extracts
» Streamlined communication between homeowner, agent, and subscriber
» Constant system evolution via sprint cycles generated by user feedback
» Custom tasks and fields created in hours without development cycles

KEY PERSONNEL:
» Keith Guenther, Founder and CEO
» Michael Bull, CFO
» Angela Hurst, SVP - Business Development
» Rob Pajon, SVP - Marketing & Product

NUMBER OF COMPANY EMPLOYEES: 110

GEOGRAPHICAL SCOPE AND COVERAGE AREA:
National Coverage

COMPANY HISTORY: RES.NET, initially established in 2003 as a subsidiary of USRES, provides an array of portals designed for different aspects of the real estate industry and integrates servicers, brokers, outsourcers, third-party service providers, homeowners, and buyers. Through specialized portals, RES.NET users can each access the same system to optimize communication and streamline processes. The portals deliver a customized, automated workflow and centralize data and documentation to create a continuous audit trail.

KEY FEATURES/BENEFITS: In today’s regulatory environment, it is vital to remain compliant with not only current CFPB rules, but also any new regulations or alterations that the future may hold. RES.NET’s Custom Workflow, Approval Engine, and Reporting capabilities provide the servicers with the tools to augment their business practices and remain compliant at all times.

Custom Workflow
» No custom development required
» Set up and activated in hours, not months
» Define individual tasks, reminders, and documentation
» Add new fields to capture data
» Link custom tasks and fields to create a completely customized workflow

Unified Technology
» Seamless workflow experience for all users
» Interface continuity between all portals
» Uninterrupted data transfers without the need for mapping

Reporting
» User Interface Level – Custom Reports: 350-available query fields, with export capability to Excel or PDF format
» User Interface Level – 16 Standard Reports
» Data Base Level – ODS (Operational Data Store)

WHAT SETS YOU APART FROM YOUR COMPETITORS: RES.NET is the only technology solution that equally caters to every type of servicer. Those who want a tried-and-true system that has been refined over a period of years are as equally served as servicers looking for a state-of-the-art customizable system that can be augmented daily. RES.NET’s technology is flexible enough to ensure that one system truly fits all your business needs.

WHAT ADDED VALUE DO YOU BRING TO YOUR CLIENTS: RES.NET provides their clients with the benefits of customized software, with the cost savings and support benefits of an enterprise solution. Since there is no development required, new tasks and fields can be fully functional in hours, not months. By maintaining the flexibility to evolve organically, RES.NET will continue to change along with the industry’s needs.

WHAT ARE THE KEYS TO YOUR SUCCESS: RES.NET’s success has come through the ability to forecast industry needs and respond accordingly. Although general trends can be acted upon by the company, they also acknowledge that each client has needs that are specific to their business. RES.NET products are built to provide each user with the flexibility to augment the system as they see fit without having to rely on costly and time-consuming development cycles.