

# BRON, Inc.



## KEY PERSONNEL

**Kevin Hamilton**  
Owner and CEO

**Eric Moore**  
Owner and COO

**Todd Imwold**  
CAO

## CONTACT INFORMATION

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## COMPANY DESCRIPTION

BRON, Inc. is a full-service vendor providing property registrations, including defaulted, vacant, REO, and rental registrations across the U.S. Along with its registration services, BRON provides utility, municipal violation curative, municipal lien release, and corporate advance reconciliation reviews, as well as modification reviews.

BRON's mission is to create a relationship with each of its clients—a true partnership with our client's goals as BRON's goals. This mission drives BRON to offer clients a superior level of service, creating a foundation clients can trust in and rely upon. Each team member at BRON takes great pride in the level of quality of the company's product offerings and everyone has bought into the company's goal to be each of our clients' very best vendors. The management team has built a company around the philosophy: "Better today than yesterday, plan for a better tomorrow."

## KEY FEATURES & BENEFITS

- » Indemnifies clients for work
- » National provider for registrations
  - » Pre-foreclosure registrations
  - » Foreclosure registrations
  - » Vacant registrations
  - » REO registrations
  - » Hybrid registrations
  - » Rental registrations
- » Full-service provider
  - » Bond advancing, tracking, and monitoring
  - » Monthly inspections updates
  - » NYDFS quarterly filings and updates
  - » Handles all Municipality correspondence
  - » Handles ProChamps communications and issues
- » Utility services
  - » Certifications
  - » Transfers and payoffs
  - » Bill payment
  - » Winterizations
  - » Simple billing
  - » Consolidated and controlled reporting and utility expense controls
- » Violations curative
  - » Handle of communications for code violations
  - » Monitor and track all steps to cure violations
  - » Root cause analysis
- » Corporate advance reconciliations
  - » Report all unsupported advances
  - » Index documentation for easier claim filing
- » Modification review
  - » Ensure upload into system of record correctly
- » Municipal lien release
  - » Ensure all liens are released
  - » Simple billing
  - » Full reporting

## COMPETITIVE ADVANTAGE

BRON has developed a registration process to ensure clients are compliant with each state, county, and local registration ordinance. As the complexity of the requirements increases, the BRON registration system becomes more valuable. BRON registers each property using contact information to improve the response times to inquiries from municipalities. All municipal questions are handled by BRON's highly trained staff, with the overall objective to remove any worries our clients may have about their registrations.

## ADDED VALUE

In six years of doing registrations, BRON's clients have not paid a single fine or violation.

BRON's indemnification provides the assurance that clients are in good hands. Having all registrations handled by a single vendor provides for improved reporting, compliance, and greater freedom.

BRON can only offer its indemnification because it has best-in-industry technology and fully committed team members. BRON's singular focus on compliance-related issues has allowed the company to custom build technology solutions that create robust reporting capabilities. BRON's monthly scorecards provide a fully transparent view of performance for the company's clients. In addition to BRON's superior technology, BRON's team members are some of the best trained in the industry. Combined with BRON's regularly scheduled training requirements, each team member is certified by the Five Star Institute in mortgage industry knowledge. BRON believes in investing heavily in each team member, and these efforts are reflected in the company's certification as a "Great Place to Work" all three years eligible.

## KEYS TO SUCCESS

- » Owners who value the employees above anything else
- » A highly trained and knowledge staff
- » Experienced senior management team
- » Great products that are continuously improved
- » A strong corporate culture built on the philosophies of "Take care of our people and they will take care of our clients" and "Better today than yesterday, plan for a better tomorrow."

\* Premium Title executed and compared single transaction costs versus bulk transaction costs to average title and settlement cost savings.